



Dear Broker,

Happy New Year from your Rocky Mountain Health Plans Sales & Services teams! In 2018, we are looking forward to growing our strong partnerships with you and continuing to provide high-quality coverage and personalized service to our Members and clients.

As we start the New Year, we are especially pleased to share that RMHP's Small Group sales and retentions are exceeding projections, and we thank you for your commitment and efforts. Our Members' appreciation for RMHP's dedication to quality care and service is evident, and we look forward to working with you to ensure this year is one of further success.

RMHP is focused on sustaining the growth of our commercial business efficiently and deliberately. In doing so, we are capitalizing upon resources within UnitedHealthcare to assure our viability and success in the communities we serve.

In an effort to support this focus, we will be re-instating our Eligibility Review of small employers. The review process will begin for small employers with March renewals and be administered by UnitedHealthcare's Risk Management team. Your RMHP Group Management and Underwriting Teams will not be involved in this review; however, they are readily available to answer your questions regarding your clients' renewal status.

On January 5, small employers identified by RMHP will be sent an [Eligibility Verification letter](#) requesting information about the employer's business, including updated tax and census information, and completion of an Employer Information Form. The employer will have 30 days to respond to UnitedHealthcare's Risk Management Team who will verify employers continue to meet the requirements defined in their Group Service Agreement. You will receive copies of letters sent to your clients.

Moving forward, letters will be sent on a monthly basis by UnitedHealthcare at least 60 days prior the group's anniversary, allowing adequate time to determine the group's eligibility for renewal.

Thank you in advance for your assistance with this review process. Our goal is to maintain all of our valued clients and we consider this annual review part of maintaining the integrity of our small group block of business.

If you have questions, please contact your Group Management Team at 800-453-2981 or

group_management_team@rmhp.org.

We are anticipating a great year and we, again, thank you for your continued support and partnership.

Sincerely,



Michelle Walker

Associate Vice President of Commercial Sales and Product Development



Grand Junction

2775 Crossroads Blvd.
Grand Junction, CO 81506
970-244-7760
800-453-2981

Denver

6251 Greenwood Plaza Blvd., Suite 300
Greenwood Village, CO 80111
303-689-7367
800-823-8356

Have a question, comment, concern or compliment? Please contact [Customer Service](#)
View our [privacy policy](#)