



Broker Briefing

Rocky Mountain Health Plans and Delta Dental Team Up to Provide Flexible Dental Coverage Options for Employer Groups with 2 -50 Employees

10% Commission Paid on Delta Dental Plans Sold Bundled with RMHP Medical Plans

Rocky Mountain Health Plans and Delta Dental of Colorado are working together to provide new dental coverage options for small employer groups. The collaboration of our two organizations has produced competitively priced dental plan choices with Delta Dental's most popular benefit options that can be tailored specifically to fit the needs of small employers.

Your clients will benefit by having the medical and dental premiums combined in one premium billing statement and a combined renewal presentation. Rates are guaranteed until the group's anniversary in 2011.

This best-in-class solution for small employers provides great features, such as:

- Access to the largest dental provider network throughout Colorado and the nation
- Preventive care covered at 100 percent in-network on most plans
- Flexible benefit options
- Plans that offer choice in Annual Maximum benefit
- Easy-to-quote book rated plans – no underwriting necessary

We look forward to working with Delta Dental to provide our brokers a great dental product to offer small employer groups, size 2 -50 employees. RMHP appointed brokers will now receive 10 percent commission on Delta Dental plans sold bundled with Rocky Mountain Medical plans.

Our new dental plans are available on the updated Rocky's Rapid Rating Tool for Q4, 2009 on our ftp site. To receive an updated Rating CD, or for details on plans available, the sales process, and plan enrollment and implementation, contact your RMHP Account Executive.

You can also access the RMHP/Delta Dental product brochure and Summaries of Benefits by visiting our website – [Delta Dental Product Information](#)

As always, if you have any questions, comments or need assistance, please call your Rocky Mountain Health Plans or CNIC Account Executive.

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