



## Broker Briefing

### **Introducing New SOLO View Plans Available for July**

#### *Individual health plans as unique as Colorado*

Rocky Mountain Health Plans is pleased to introduce comprehensive individual and family plans that are a great choice for brokers who need affordable health plans for individual clients. Plans are available for July 1, 2009, enrollment. You'll find that our new SOLO View Plans are lower-priced and offer the most popular benefits and features requested by you and your individual clients.

We offer a variety of benefit and premium options with seven new SOLO View plans. Benefits include preventive care covered at little or no cost to the Member, including an annual lipid panel and fasting blood glucose test for a \$10 copay, not subject to deductible. Four of our SOLO View Plans include unlimited office visits with predictable copays. We're also introducing three HSA-eligible plan designs that provide premium flexibility to your clients. With more Rx options and a variety of deductible levels, there is a SOLO View Plan available to meet your individual client's needs and budget.

With competitive commissions, access to a robust provider network, and backed by a trusted Colorado company, you can feel good about recommending SOLO.

Click on this link for a summary of the new [SOLO View Plans](#).

#### **Q3 Rating Tool Available**

Rocky Mountain Health Plans has mailed the SOLO View Plans 3<sup>rd</sup> Quarter rating tool CD to all producers who have requested one in the past and also to many of you who have not previously requested the CD. Please take a minute to check out the CD, which holds the new SOLO application, Plan Description Forms for SOLO View and the new SOLO View flyer. Our quoting tool is easy to use and you will see how competitive SOLO View Plans are in the Colorado market.

The rating tool is also available to download from our FTP site at *insert link here*.

#### **Online Quoting Tool Still In Progress**

Please be aware that our online instant quote and SOLO application is not yet available for the new SOLO View Plans. We will notify you when our online quoting tool and application are ready for use. The new SOLO application is available for download at [www.rmhp.org](http://www.rmhp.org).



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### **Current SOLO Membership**

Individuals currently enrolled on any of our SOLO Individual and Family plans will have the option to request a plan change (at their anniversary) to the new SOLO View Plans. Plan changes to SOLO View are subject to medical underwriting.

Individuals currently enrolled on the SOLO Select 500, 1000 or 1500, or the Smart Choice 2800/100 can request a plan change at their anniversary to a “lower-priced” SOLO Select or Smart Choice Plan without medical underwriting. Please contact the SOLO Sales Team for details and rate information.

Starting with July renewals, the existing SOLO products will have a base rate increase of 2.2% for third quarter, effective with July renewals. The rating methodology has changed as well as many county factors, so some Members will see higher rate increases depending on their current plan design and county.