

BROKER BRIEFINGS

NEWS

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New Health Savings Account Partner Offers Free, No Annual Fee Account

We have good news for your clients' good health. Effective immediately, Rocky Mountain Health Plans is partnering with **The Bancorp Bank** to offer Health Savings Accounts (HSA) to our Members who are enrolled in a Rocky Mountain High Deductible Health Plan.

The Bancorp Bank is one of the most highly experienced and respected full-service commercial banks in America. Its technology driven infrastructure, approach to simple integration and workflow, and open investment platform sets The Bancorp Bank apart from its competitors. We are pleased to offer our Members access to this partner who we believe is dedicated to delivering financial solutions for consumer directed health care products.

The Good Health Savings Account, administered by Bancorp, offers the following consumer benefits:

- There is no application or set-up fee.
- No minimum balance is required.
- The account is free for the first 90 days.
- There is a low monthly fee of \$2.50 for balances under \$2,500. This fee is waived for direct deposit and balances over \$2,500.
- Interest is paid on balances over \$1.
- A free, no annual fee, *smart* debit card is provided.
- A free box of checks is provided (for times when you are unable to use a debit card).
- Money transfer functions are free.
- An account closure fee is not charged.

Marketing materials are being developed and will be available soon. Your clients who are currently using Wells Fargo for their Health Savings Account administration can maintain that service if they choose. Rocky Mountain will assist any of your clients wishing to change their funding administration to The Bancorp Bank. If they choose to move their account, there will not be a transfer or rollover fee.

Thank you for your continued support of Rocky Mountain Health Plans. We are pleased to offer you and your clients this new, convenient, affordable, and secure Health Savings Account solution.

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