



August 17, 2004

BROKER BRIEFINGS NEWS flash

Deductible Carryover Changes Announced HB1164 – Rate Banding Changes effective October, 2004

Rocky Mountain Health Plans now allows all new business brought to an RMHP HMO or PPO deductible plan during a **calendar year** to carry over accumulated deductible amounts for that entire calendar year from their prior carrier.* This new policy also applies to our new Good Health Savings Plans (High Deductible Health Plans that qualify for Health Savings Accounts).

* For new business enrolling on January 1, 2004, RMHP will allow a carryover of deductible accruals from the 90 days prior to enrollment IF we receive bonafide documentation from the prior carrier (on all plans except HMP/PPO HDHP 1000).

4th Quarter Carryover on Existing Business — As always, RMHP will continue to administer the carryover of deductible amounts that have accumulated during the 4th quarter of the prior calendar year EXCEPT for the HMO/PPO HDHP 1000. (4th Quarter deductible carryover is not allowed on the HDHP HMO/PPO 1000 Plan.)

HB1164 – Rate Banding Changes Effective October 1, 2004

New Business — All small group new business enrolling with effective dates of October 1, 2004, and after will **include discounts of up to 25% and increases of up to 10% of new business base rates if warranted by the Health Status**

Questionnaires supplied for the small employer group.

IMPORTANT!! RMHP will impose the 10% rate increase on small employer groups regardless of health status if the group is presented to RMHP with incomplete or missing Health Status Questionnaires on all enrolling members.

Renewing Business — All small group renewals will include discounts of up to 25% and increases of up to 10% of renewal business base rates, depending on the group's experience. RMHP includes an Alternate Plan Options page in all renewals. These alternate plan options give the monthly premium for all RMHP plan designs offered to small employer groups. If you need table rates prepared on any of our plan options for a client with any grade other than an F, please contact the RMHP Group Management Team. They will be happy to provide you the appropriate table rates.

Thank You!

As always, if you have any questions or need assistance, please call your Rocky Mountain Health Plans Account Executive.

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